

# Q4 2025 REAL ESTATE OUTCOMES — WORK BACKWARDS

## TO MOVE FORWARD

### Step 1: Define Your Q4 Outcomes

By December 31, 2025 I will have achieved:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

### Step 2: Identify Key Milestones

October: \_\_\_\_\_

November: \_\_\_\_\_

December: \_\_\_\_\_

### Step 3: Map Actions to Deadlines

Outcome	Supporting Actions	Deadline	Accountability Partner



## Step 4: Resources & Support

Who do I need to ask for help? \_\_\_\_\_

What knowledge or skill gap must I close? \_\_\_\_\_

\_\_\_\_\_

## Step 5: 30-Day Accountability

In the next 30 days, I commit to completing: \_\_\_\_\_

\_\_\_\_\_

Partner Check-In Date: \_\_\_\_\_