



# ELECTRIFY YOUR BUSINESS

Moving your business into the future  
with an electric cargo bike



©2025 FULLY CHARGED



**Alice Scobie**

Head of Bikes, Freddie's Flowers



Not only are cargo bikes better for the planet but it is undoubtedly a much faster and easier way to get to houses during daylight hours when traffic could sometimes get in the way.



**Doug Hutchinson**

Head Manager - Absolutely Couriers



Our vans were getting stuck in traffic, receiving parking tickets and delayed trying to avoid road closures. After a trial with Fully Charged, we saw a clear advantage to using cargo bikes. They are the best upgrade for our riders. There is no drop off in performance due to tiredness. On top of that, they have excellent geographical range: they can go all over the city. With effective fleet management we are able to run our bikes 24/7.



**Matt Smith**

Structures Director - FM Conway



Fully Charged could not have been more helpful when we started our bike search. We looked at other retailers before making our decision but the professional attitude of the company, and their subsequent support right through from purchase to aftercare has been unparalleled.



## *eCargo Bikes for **Business***

[Watch it on YouTube](#)

# ***TABLE OF CONTENTS***

1. Transport Dilemma
2. Benefits
3. Choosing the right cargo bike for you
4. Vok product range
5. Urban Arrow product range
6. Price lists
7. Other cargo bike options
8. Payment methods
9. Aftercare & maintenance
10. Who are Fully Charged?
11. Test rides and consultations





# ***SO, WHAT'S THE PROBLEM?***

**Fossil fueled vehicles** that fill the world's urban areas are leading to increased congestion and pollution, with cities enforcing **tighter legislation and taxes**.

Fossil fueled vehicles are...



**Inefficient**



**Polluting**



**Expensive**

An aerial photograph of a busy city street, likely in London, showing heavy traffic including red double-decker buses and cars. The street is flanked by modern buildings with glass facades and older stone buildings. The image is tilted slightly to the right.

# **A PUBLIC HEALTH EMERGENCY**

Transport has overtaken power generation as the UK's most polluting sector, responsible for roughly 27% of the total greenhouse gas emissions.

Toxic air leads to around **40,000 deaths in the UK<sup>1</sup>** and **9,000 deaths in London<sup>2</sup>** each year, at an annual cost of £20bn to the UK economy.

<sup>1</sup> DfT, *Transport and Environment Statistics Report*

<sup>2</sup> *Royal College of Physicians (2016)*

<sup>3</sup> [LondonAir](#)



# **PART OF THE **SOLUTION:** eCARGO BIKES**

- **90%** lower emissions than diesel vans<sup>4</sup>
- **51%** of freight journeys in urban areas could be replaced by cargo bike
- If only **10%** of miles covered by delivery trucks in London were replaced by cargo bikes, you could cut **133,000 metric tonnes of CO<sub>2</sub>** and **190,000 KG of NO<sub>2</sub>** pollution per year<sup>4</sup>
- eCargo bikes are **60%** faster than vans
- Use cycle lanes! **free parking**
- Absolutely Couriers: **30 parcels/day** by eCargo vs. **12 parcels/day** by small van

<sup>6</sup> *Promise of Low Carbon Freight Report, August 2021*

<sup>4</sup> *Active Travel Academy, University of Westminster*

<sup>5</sup> *Dr. Ersilia Verlinghieri, quoting recent European estimates*

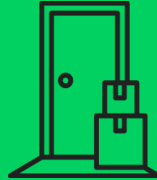
# ***THE BENEFITS OF CARGO BIKES***



**Go  
Green!**



**Own Your Logistics**



**Increase  
Efficiency**



**Happy, Healthy  
Riders**



**Reduce  
Costs**

# TRUSTED BY +160 FULLY CHARGED PARTNERS



mindful delivery



NONNA TONDA





# FULLY CHARGED PRODUCT RANGE

As the leading electric cargo bike retailer in the UK, Fully Charged offers an extensive range of high-quality eBikes from the world's leading manufacturers

All of our cargo bikes are powered by Bosch, providing reliable and powerful performance for your cargo-hauling needs.

Our cargo bike brands include: **Urban Arrow, Vok, Tern Bicycles, Riese & Müller, Benno Bikes & Gazelle.**

We like to think we have an unparalleled selection available for businesses to demo prior to purchase, but here are our business partners preferred options





# UNDERSTAND YOUR **REQUIREMENTS**

To get started, it is important to have a good understanding of your specific requests, so that your business has the best possible experience and gains maximum benefit from a switch to eCargo.

Work with Fully Charged's eBikes for Business team to discuss your application and **identify the right cargo bike for your needs [by booking a consultation here.](#)**





## ***BIKES FOR BUSINESS PRODUCT OVERVIEW***

*What is a quadracycle  
electric cargo bike?*





# ***WHY BUY VOK?***

Estonian cargo bike manufacturer Vok are implementing real change for the rapid growth of cargo bikes through their innovative quadracycles, as they become true sustainable and economically viable alternatives for many van trips.

Vok has been engineered for longevity, with durability and rider comfort in mind. When compared to other four-wheeled competitors in this space, Vok's benefits are obvious. Regenerative brakes remove the reliance on the brake discs and pads, reducing wear and extending service life. Independent suspension makes for a smoother journey both for rider and cargo. Chainless drive reduces maintenance requirements and downtime.

And for the rider there's an ergonomic bench-like seat in place of the usual bicycle saddle, a USB charging port and an all-important windscreen wiper for the great British weather.

# THE **VOK** RANGE



## ***VOK Standard***

420 litre cargo volume, with 120kg payload.  
Effortless pedalling.

[View the product page here](#)



## ***VOK XL***

A 2000 litre cargo volume and  
200kg of payload, delivering  
high volumes of heavy cargo.  
Effortless pedalling.

[View the product page here](#)

# THE URBAN ARROW RANGE

## FLATBED

The bare bones of your workhorse. Use it as it is or upgrade it with front box options.

[View the product page here](#)  
[View technical specifications here](#)



## TENDER 1000

The three wheels make the Tender agile and guarantee maximum strength and stability.

[View the product page here](#)  
[View technical specifications here](#)

## CARGO L

Various box options available, enough to transport large volumes of between 260-300 litres..

[View the product page here](#)  
[View technical specifications here](#)



## TENDER 1500

The 1500 litre front box comes with six variant options to choose from.

[View the product page here](#)  
[View technical specifications here](#)

## CARGO XL

Various box options available, enough to transport large volumes of between 280-620 litres.

[View the product page here](#)  
[View technical specifications here](#)



## TENDER POST AND PARCEL 800

A cargo load volume of 800 liters (300 kg). The new box sits on a solid three-wheeler Tender frame.





## ***BIKES FOR BUSINESS PRODUCT OVERVIEW***

[Watch it on YouTube](#)



# VIDEOS



Urban Arrow and third-party logistics, ecofleet mindful delivery



The Perfect combination: Urban Arrow cargo bikes and leading UK start-up, Oxwash!



HOW do FM Conway, a leading construction company, use eCargo bikes?

# OUR SUGGESTIONS



## CARGO LINE MOTOR

Designed for moving heavy loads, Bosch's Cargo Line Motor produces 400% pedal assistance and 85Nm of torque - with greater support at lower cadences, giving the best eCargo performance.



## ALUMINUM BOX

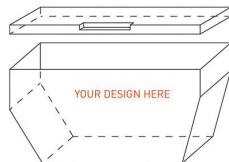
The three wheels make the Tender agile and guarantee maximum strength and stability.

[View the Urban Arrow options here](#)



## SPEEDHUB 500/14

The Rohloff Speedhub is a market-leading gearing system, designed with durability in mind - perfect for the increased rigours of commercial heavy-use applications.



## VINYL WRAPPING

The 1500 litre front box comes with six variant options to choose from.

[View examples here](#)



## ZEE BRAKES

The best in class Shimano Zee disc brakes offer maximum stopping performance, even despite the heavy loads, putting rider safety first.



# ***FACTORY TOUR***

[Watch it on YouTube](#)



# OTHER CARGO BIKE ALTERNATIVES



## **RIESE & MÜLLER TRANSPORTER**

Coming in either at 65cm or 85 flatbed, the Transporter is Riese & Müller's newest B2B cargo bike

[View the product page here](#)



## **TERN GSD**

A rear-loading cargo bike with multiple rear-rack configurations. Up to 200kg of gross-vehicle weight.

[View the product page here](#)



## **RIESE & MÜLLER LOAD**

Various box options available, and can be taken off-road with full-suspension technology

[View the product page here](#)



## **TERN HSD**

A rear-loading cargo bike with multiple rear-rack configurations. Up to 175kg of gross-vehicle weight.

[View the product page here](#)



## **RIESE & MÜLLER PACKSTER**

Various box options available, and option to take off-road with full-suspension technology

[View the product page here](#)



## **RIESE & MÜLLER MULTICHARGER**

A rear-loading cargo bike with multiple rear-rack configurations. Up to 175kg of gross-vehicle weight.

[View the product page here](#)



# ***PAYMENT METHODS***



## ***TAX BENEFITS***

Assuming your business is VAT-registered, as a VAT-qualifying product, your eCargo purchase tax can be reclaimed as part of your VAT-return. Electric bikes are also classified as 'plant and machinery' and are therefore 100% tax deductible under your capital allowance, making them very tax efficient.



## ***FINANCING OPTIONS***

Looking to spread the cost?  
We can introduce you to our finance partner who can offer various finance purchases and hire purchase options to help with cash flow and make the purchase decision easier.



## ***EBIKE GRANTS***

Local authorities and councils are fast-tracking cars and vans out of the city with incentives for businesses. Check with your local council to see if there is an initiative in your area.



## ***INSURANCE***

Both for third-party liability and to insure against theft, we would recommend you look at insurance for your fleet. Ask a Fully Charged eCargo expert for more information.

# REDUCE COSTS

- ✓ **Low** startup costs
- ✓ **Low** ongoing maintenance costs
- ✓ **VAT-qualifying** purchases
- ✓ **100% tax deductible**
- ✓ **National grants** available!

|                                                    |                           |
|----------------------------------------------------|---------------------------|
| Urban Arrow Cargo XL<br>+ Aluminium Box (Inc. VAT) | £8,244                    |
| VAT Claimable (20%)                                | -£1,648.8                 |
| Super Tax Benefit (100%)                           | -£726                     |
| Local Grant                                        | Check your local council! |
| <b>Final Cost</b>                                  | <b>£5,870</b>             |



# ***CONSIDERATIONS TO MAINTENANCE***

**Keep up, don't catch up!** Consider regular, proactive maintenance to ensure you avoid premature failures and costly repairs.

**Invest in quality.** Parts built off better quality products tend to be better supported by manufacturers and suppliers. This in turn ensures that you have as little downtime as possible.

# KEEP UP... **DON'T CATCH UP!**

The following you should consider before owning your first cargo bike:

- ✓ Have the bikes serviced **at least once per year, more regularly depending on usage**
- ✓ **Regular servicing** is a requirement for your warranty\*
- ✓ Assign bikes **names or numbers** to help with tracking.
- ✓ Set up a **maintenance schedule** with us, ensuring that your service is always properly administered.
- ✓ Appoint a dedicated fleet manager within your business to oversee the upkeep of your fleet

\* (e.g.: Bosch = 1 year or commercial eBikes)



# REGULAR CHECKS

Here's some little tips to make sure you're always on the road:

- ✓ Check tyres for wear and damage
- ✓ Check tyre pressure: See the manufacturer's recommendation in your manual
- ✓ Check wheel trueness
- ✓ Check rims for wear and damage
- ✓ Check hub axles for play
- ✓ Check steering linkage for play
- ✓ Check brake operation
- ✓ Check gear operation





# LONDON BRIDGE SERVICE CENTRE

**Fully Charged** have been offering electric cargo bike solutions from the world's leading manufacturers since 2014.

Based at the foot of the iconic Shard and only a **2 minute walk away from London Bridge station**, our eCargo showroom and service centre is the first of its kind in the UK, catering for all manners of families and businesses that want to test ride our range of products.

## Opening Hours:

Monday - Wednesday: 9 am - 5 pm

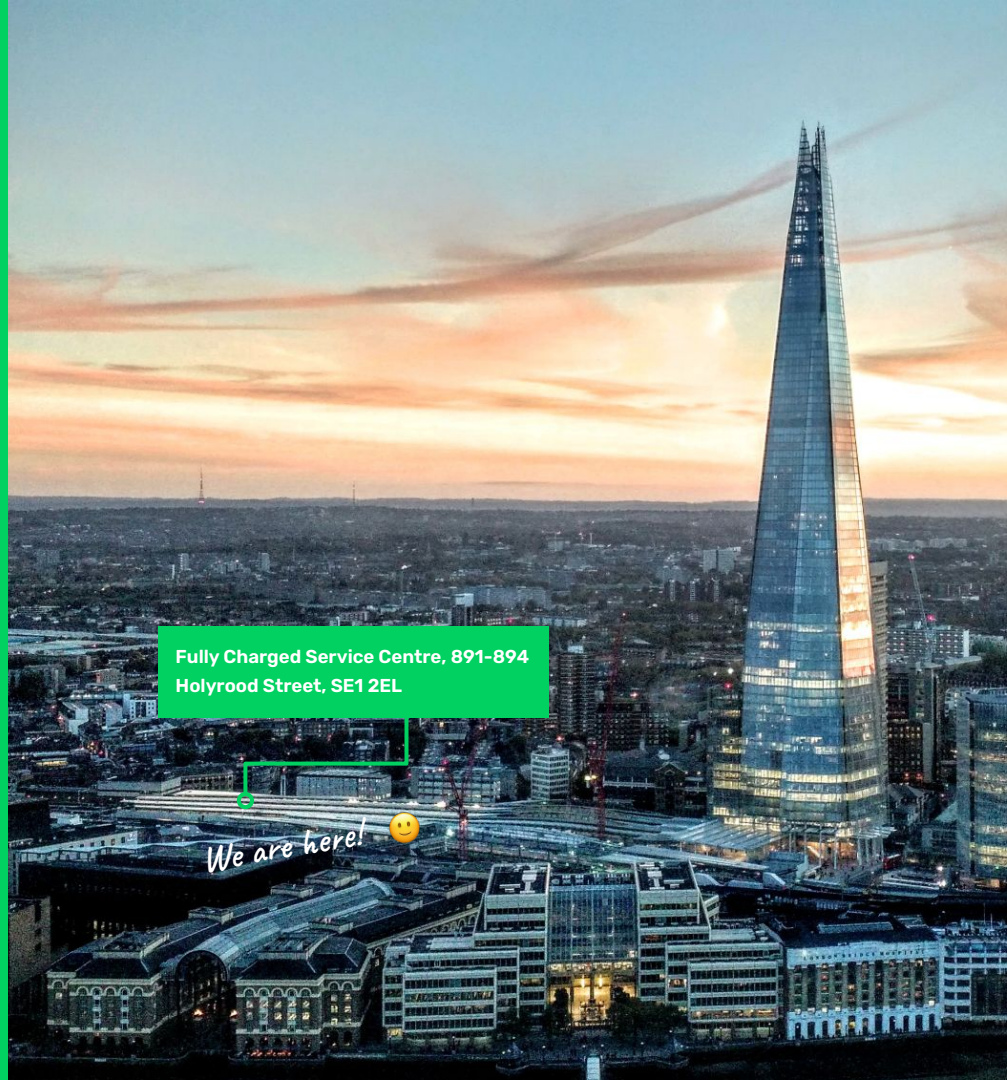
Thursday: 9.30 am - 5 pm

Friday: 9am - 5 pm

Saturday: 10 am - 4 pm



**Contact - 0207 111 0977**

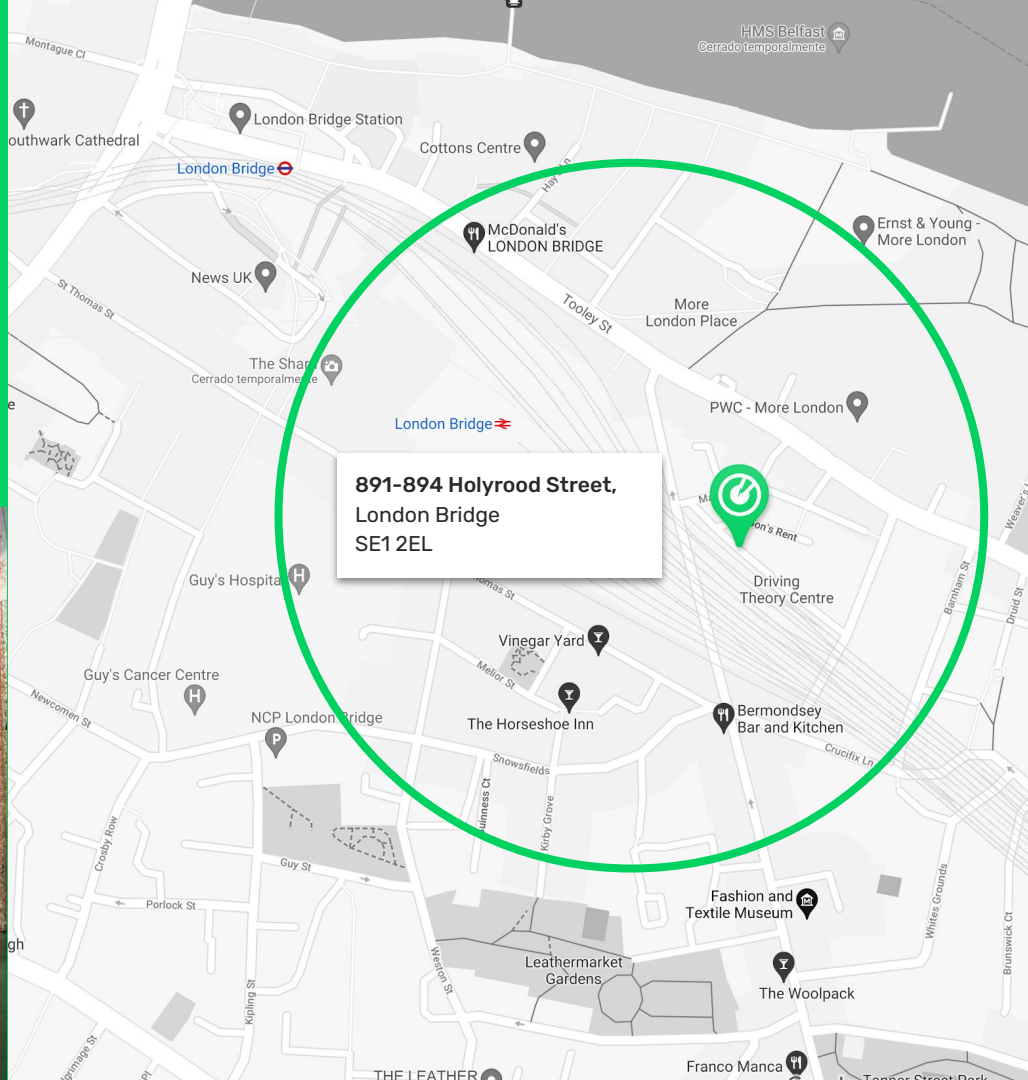




# FULLY CHARGED SERVICE CENTRE

## Your port of call

The UK's only eCargo showroom and eBike specific service centre in central London



# ***YOUR ONE STOP SERVICE SHOP***

We have **eCargo bike service bays** as well as a dedicated eCargo account management and mechanical team to look after our growing fleet of partners.



We have sufficient spares in place to effect fast repairs, with quick turnarounds



We work with you to make sure we hold critical spares that are fundamental to your application



Your business is our business, and so we ensure if there are any issues, it can be resolved as quickly as possible.

For more information regarding our servicing options, please visit our Service Centre page [here](#). Our eCargo team can also offer remote assistance to our partners in London.

# BOOK IN FOR A VIRTUAL CONSULTATION

Simply speak to our eBikes for Business  
team online

[BOOK YOUR MEET HERE](#)







## LONDON BRIDGE

[Arch 6, Unit 5 Crucifix Ln, London SE1 3JW](#)

Our Flagship store, where it all started



### Appointment Only Opening Hours

Monday – Friday: 10 am – 5:30 pm  
Saturday: 10 am – 5pm



**Contact** - 0207 111 0977



**[BOOK A TEST-RIDE](#)**



© copyright











## **CORNWALL**

**Barras Place, Liskeard, PL14 6AY**

Chris, our Cornwall Partner and Father of 6 (!), is available at our new store in Liskeard, as well as for home test-rides across Cornwall, Devon and South Somerset.



### Opening times

Monday, Thursday, Friday: 10am - 5pm

Tuesday: 11am - 7pm

Wednesday: Closed

Saturday: 10am - 4pm

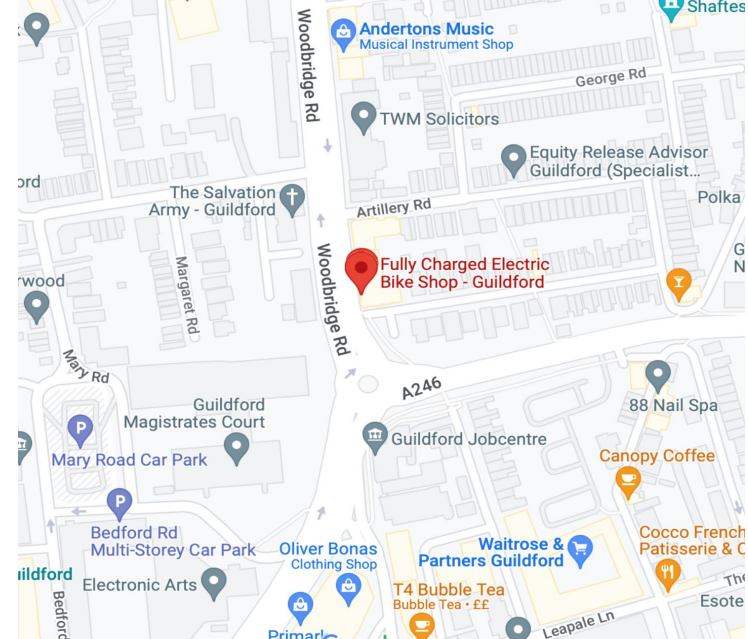
Sunday: Closed



### Contact

01579 558879

[\*\*BOOK A TEST-RIDE\*\*](#)



## GUILDFORD

Unit 1, 75-78 Woodbridge Road, Guildford

Chris Harlow is at hand to speak to you about all things Riese & Müller at our Guildford store!



### Opening times

Weekdays (Tuesday closed): 10am – 5pm

Saturday: 10am – 5pm

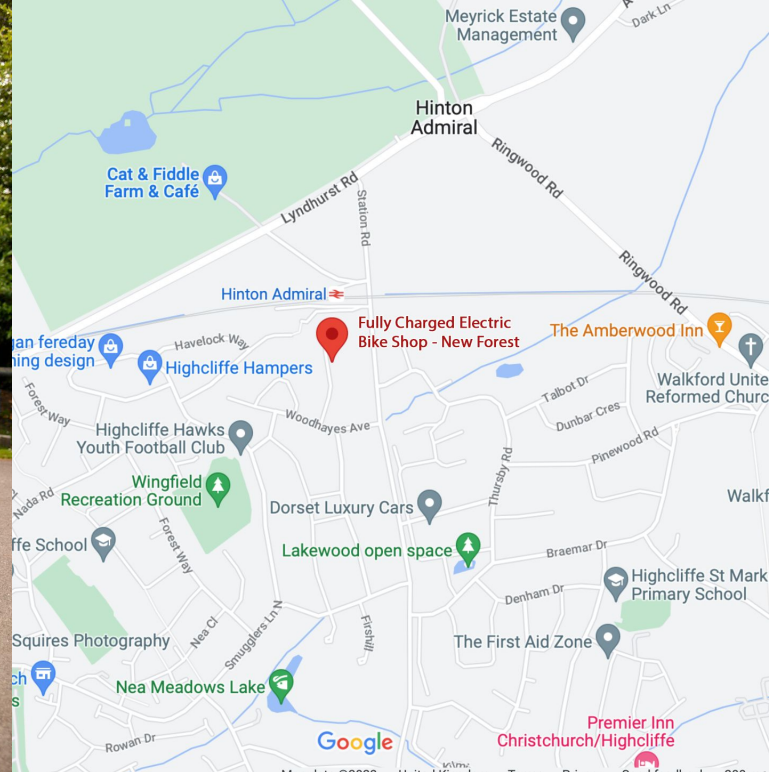


### Contact

01483 808765

[BOOK A TEST-RIDE](#)





## NEW FOREST

### Rossley Cl, Highcliffe, Christchurch

Steve uses his cargo bike to carry his wingfoil board to get to hard to reach surf locations! He is our new store this year, so if you're in the area come and say hi!



### Opening times

Our NEW STORE! **Currently booking by appointment only.**



### Contact

newforest@fullycharged.com  
07450233500

[BOOK A TEST-RIDE](#)

# ***GET IN TOUCH, WE'RE HERE TO HELP!***

Send us your questions:

[ecargo@fullycharged.com](mailto:ecargo@fullycharged.com)

Visit [fullycharged.com/business](https://fullycharged.com/business)



**Dan Parsons**

Co-Founder and  
Head of B2B  
at Fully Charged